

Even with optimum solutions such as Astoria On-Demand, sometimes Astoria customers' workloads exceed their capacities. It's just the nature of product documentation.

Collabis gives Astoria's customers immediate access to experts in:

- Authoring Tools
- Astoria On-Demand
- DITA and XML-based Authoring
- Technical Writing and Editing

Customers who partner with Collabis as part of their Astoria On-Demand deployment produce DITA-compliant content more rapidly than would otherwise be possible.

*“What we bring to the table is our expertise in technical documentation and flexible augmentation of in-house teams. When a company's documentation workload spikes, we can respond quickly to help balance the load by drawing upon our team of skilled technical writers, editors, and project managers. We can provide short-term or long-term resources to meet variable demand. This is an effective way for customers to meet their project goals, while managing costs.”*

Pavi Sandhu,  
Founder of Collabis



# Astoria Demand

Dynamic Product Documentation

## Collabis

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### ASTORIA SOFTWARE & COLLABIS PARTNER TO HELP CUSTOMERS MANAGE WORKLOADS AND REDUCE COSTS

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**Manufacturers have a new alternative for meeting the constant struggle to cost-effectively manage their fluctuating technical documentation workloads.**

Astoria Software has partnered with Collabis, a provider of technical documentation services, to further expand the Astoria On-Demand universe. Now Astoria On-Demand customers can incorporate Collabis's services to extend the capacity of their product documentation teams while leveraging the considerable value of the Astoria On-Demand solution.

**Reduce the cost of documentation development by over 50%.** Collabis Corporation specializes in providing outsourced technical writing and documentation services. **Deliverables include product manuals (such as installation, administration, and user guides), online help, API documentation, training materials, data sheets, and white papers for software and hardware products.** Collabis succeeds because it engages directly with your development team to understand your products and technology, gather relevant information, and create high-quality deliverables, with minimal management overhead.

Collabis uses Astoria On-Demand exclusively to manage all of its structured content. It has a wealth of expertise in a variety of content authoring tools, including:

- Arbortext
- WordML
- XMetaL

Collabis is also highly skilled in technical writing and authoring to the Darwin Information Typing Architecture (DITA) standard. Manufacturers, in turn, have an Astoria-endorsed partner they can rely on to augment their internal documentation teams when necessary, thereby reducing overall documentation costs.

Entrust  
[www.entrust.com](http://www.entrust.com)

SpikeSource  
[www.spikesource.com](http://www.spikesource.com)

VMware  
[www.vmware.com](http://www.vmware.com)

Anagran  
[www.anagran.com](http://www.anagran.com)

Pentaho  
[www.pentaho.com](http://www.pentaho.com)

Centric CRM  
[www.centriccrm.com](http://www.centriccrm.com)

Instill  
[www.instill.com](http://www.instill.com)

MuleSource  
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WalMart.com  
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## About Collabis

Collabis Corporation specializes in providing outsourced technical writing and documentation services to technology and manufacturing companies. Collabis' deliverables include product manuals (such as installation, administration, and user guides), online help, API documentation, training materials, data sheets, and white papers for software and hardware products. The company's skilled technical writers, editors, and project managers can complement existing technical documentation resources, so clients get excellent work at a very compelling cost. Collabis has a tried and tested process for engaging with each client's development team to understand its products and technology, gather relevant information, and create high-quality deliverables, with minimal management overhead. The company has been in operation for over two years and has executed complex documentation projects for over 15 customers, ranging from large public companies to small startups. Collabis is based in San Francisco and also maintains an offshore development center in Bangalore, India. For more information, please visit [www.collabis.com](http://www.collabis.com).

## Founder Profile

Pavi Sandhu has over ten years of experience in Technical Publications, most recently as a senior manager at Oracle. He helped set up Oracle's documentation team in Bangalore and grew it from 0 to 40 over two years, handling most of the hiring, training, workflow, and quality assurance issues. The team was very successful in developing high-quality documentation for some of Oracle's flagship products. Pavi saw the need for companies to have a reliable and cost-effective documentation services partner and founded Collabis to meet this need. Pavi has been a speaker at several national and international conferences and is the author of *The MathML Handbook* (Charles River Media, 2002). He has a Ph.D. in Physics from Boston University and an M.S. from I.I.T. Kanpur.

## About Astoria Software

Astoria Software drives efficiencies in dynamic product documentation with on-demand delivery of structured content management. GE Healthcare, Texas Instruments, and other Forbes Global 2000 manufacturers rely on Astoria to meet rigorous market demands - increasing product volumes, accelerating time-to-market, and concurrent global customization. Astoria On-Demand reduces documentation costs up to 90% and compresses product launch cycles from months to weeks. Astoria Software is based in San Mateo, California. For more information, visit [www.astoriasoftware.com](http://www.astoriasoftware.com).